CYBER DUE DILIGENCE

Michael J. Loginov

Managing Partner · Cyber Due Diligence & Transaction Advisory

EXECUTIVE PARTNER ADVISORY PROFILE

Cybersecurity due diligence that prices the risk, not just flags it.

Independent cyber and digital trust diligence for private equity, investment committees and risk advisory firms: pre-acquisition red flags, confirmatory diligence, post-close remediation and exit readiness, across IT, OT, IoT and AI environments.

PRE & POST-ACQUISITION DILIGENCE · TECHNOLOGY RISK · AI GOVERNANCE · BOARD ADVISORY

Available now: fractional, interim and advisory mandates, retained or fixed scope, worldwide.

Transaction Focus

Cyber and digital trust diligence for investment committees and private equity sponsors, pre- and post-acquisition.

Operator Credibility

Sixteen senior appointments, CISO level and above, including twelve Global, Group and Interim CISO roles — sovereign scale to industrial crisis recovery. Zero material breaches.

Board-Level Perspective

Over one hundred Board and Audit Committee briefings for organisations across four continents and more than seventy countries.

UK CISO OF THE YEAR 2020 · UK CYBER SECURITY HALL OF FAME · GLOBAL C|CISO OF THE YEAR, FINALIST · ZERO MATERIAL BREACHES ACROSS MULTIPLE CISO TENURES

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BRITISH CITIZEN · BASED IN THAILAND · COVERS ASIA, EUROPE AND THE MIDDLE EAST

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PROFILE

Board-level judgement, operator credibility.

Michael (“Mike”) Loginov advises private equity sponsors, investment committees and risk advisory firms on cybersecurity due diligence, technology risk and AI governance across the transaction lifecycle.

Thirty years of international executive leadership sit behind that work. Across twelve Global, Group and Interim CISO appointments he has delivered more than one hundred Board and Audit Committee briefings for organisations operating across seventy countries, spanning IT, OT, IoT and AI risk. His consulting career was built at Ascot Barclay Group, Hewlett-Packard, Grant Thornton and Control Risks.

He has worked inside sponsor-backed businesses on both sides of the table: Executive Director, Cybersecurity at Systal, an Inflexion Private Equity platform, and Group CISO at NEOM, backed by Saudi Arabia’s Public Investment Fund. Across all CISO tenures he has recorded zero material breaches.

He has also carried a number. As UK Managing Director of DNV, within a €1 billion business, he built his division by acquisition and added £10 million of revenue at a 62 per cent average gross margin, leading 88 senior consultants. Earlier he founded the Ascot Barclay Group, selling £2 million of revenue in its first year and growing at an average 15 per cent a year before exiting by management buyout. At Hewlett-Packard he was CISO advisor on the pursuit of a European banking transformation programme with an opening contract value above US$1 billion, leading the cybersecurity proposition.

That operating history is the point. It is what allows a finding to be expressed as a cost, a timeline and a decision, rather than a risk rating.

Currently: Non-Executive Chairman and investor in a Thai functional nutrition business, holding an active board seat alongside the advisory practice, and Co-Founder and Executive Director of the Cybersecurity & AI Governance Initiative (CAGI). Thecagi.com

Full career history, transaction detail and published work: **michaelloginov.com**

TRACK RECORD

150+	100+	30+	0
Cyber maturity & risk assessments	Board & audit committee briefings	Years executive leadership	Material breaches, all tenures

Also: Worked across 4 continents · 16 senior appointments, CISO level and above, including 12 Global, Group and Interim CISO roles · 18 transformation programmes · 5 cyber recovery programmes · US$1bn+ budget oversight

Commercial record: Cybersecurity proposition led on a US$1bn+ European banking transformation pursuit · £10m revenue added at DNV at a 62% average gross margin, division built by acquisition inside a €1bn business · £2m first-year bootstrap start-up revenue at Ascot Barclay, growing at an average 15% a year to a management buyout

SELECTED TRANSACTION OUTCOMES

Global Industrial Manufacturer CRISIS RECOVERY & VALUE PRESERVATION

Situation. A significant cyber breach halted production and placed the business at risk of insolvency.

Action. Retained through a leading risk consultancy as independent crisis lead, directing containment, Board-level crisis communications and the rebuild of compromised OT and IT infrastructure.

Outcome. Full operational capability restored within six months, with sustainable controls embedded and enterprise value preserved.

PE-Backed Technology Services Platform VALUE CREATION

Situation. A £150 million private equity-backed platform required enterprise-grade security capability to compete for global clients.

Action. Built a 54-strong cybersecurity function from a blank canvas within six months, spanning IT/OT security, SecOps, CSIRT and Zero Trust across more than thirty-five countries.

Outcome. Won and delivered Board-level security mandates for Fortune 500 and financial institutions aligned to DORA, directly supporting the platform's growth thesis.

THE DIFFERENCE

Most diligence tells you what's missing. I can tell you what it costs to fix.

Built it, not just reviewed it. Sixteen senior appointments, CISO level and above, including greenfield builds at sovereign scale. Remediation estimates come from having run the programmes, not from a benchmark table.

Carries a number, not just a method. The cybersecurity proposition on a US$1bn+ European banking transformation pursuit, as CISO advisor. £10m of revenue added at DNV at a 62 per cent average gross margin. A firm founded, grown at an average 15 per cent a year and exited by management buyout. Origination and delivery, not one or the other.

Commercial, not just technical. Over one hundred Board and Audit Committee briefings. Findings arrive as value at risk, cost to remediate and time to defensible, in language investment committees already use.

Full estate, not just IT. IT, OT, IoT, ICS and AI. Industrial manufacturing, critical national infrastructure, energy, pharma, 5G and the cognitive city, where the un-priced risk usually hides.

Client-facing at partner level. Practice leadership with commercial accountability, and comfortable in front of a Board, an investment committee or a target's management team, including the conversation where the finding changes the price.

EVIDENCE BASE (EXAMPLES)

The environments behind the diligence: each one an estate Mike has operated, secured or recovered rather than only reviewed.

NEOM KSA · PIF-BACKED	**EXECUTIVE DIRECTOR & GROUP CISO** Inaugural Group CISO for one of the world's largest development programmes, reporting to the Group CEO. Built the cybersecurity authority, governance framework and SOC from greenfield across sixteen sectors spanning IT, OT, IoT and ICS.
Systal Technology Solutions SCOTLAND · PE-BACKED	**EXECUTIVE DIRECTOR, CYBERSECURITY** Executive cybersecurity leadership within a £150 million platform backed by Inflexion Private Equity. Built a 54-strong function from a blank canvas in six months across 35+ countries, winning Board-level mandates with Fortune 500 and financial services clients aligned to DORA.
Det Norske Veritas UK	**UK MANAGING DIRECTOR** Managing Director of DNV's UK business, the Norwegian certification and assurance body and the equivalent of Lloyd's in its field, inside a €1 billion group. Built the division by acquisition, adding £10 million of revenue at a 62 per cent average gross margin, and led 88 senior consultants delivering maturity assessments and ISO 27001 certification.
Hewlett-Packard USA / UK	**GLOBAL CYBERSECURITY & CISO ADVISOR** CISO advisor on the pursuit of a European banking transformation programme with an opening contract value exceeding US$1 billion, shaping the cybersecurity proposition that won the mandate. Strategic cyber and CISO advisory across multiple global key accounts.

Ascot Barclay Group
UK · FOUNDER-LED

FOUNDER & CHIEF EXECUTIVE

Founded and led a cyber and information assurance consultancy for fifteen years, selling £2.2 million of revenue in year one and growing at an average 15 per cent a year before exiting by management buyout. Full origination, delivery and P&L ownership.

Control Risks
GERMANY

INTERIM EXECUTIVE · BREACH RECOVERY

Retained through one of the world's leading specialist risk consultancies as independent crisis recovery lead following a significant industrial cyber breach, restoring full operational capability within six months.

Selected clients & appointments: Sky · Siemens · Bank of England · Grant Thornton · KraussMaffei · Unipart Group · Digital Nasional Berhad · Isle of Man Government · DWP · Metropolitan Police. **Further detail at michaelloginov.com**

ENDORSEMENTS

> *"One of the very few security leaders who can hold the attention of a Board and the respect of an engineering team in the same meeting."*
>
> **Professor Richard Benham** · Founder, The National MBA in Cybersecurity

> *"At sovereign scale, with everything at stake, Mike built from nothing a cybersecurity capability that gave leadership and investors genuine confidence."*
>
> **Joseph Bradley** · Former CEO, Tonomus, a NEOM Company

CREDENTIALS

CERTIFICATIONS

C|CISO Certified Chief Information Security Officer

CISM Certified Information Security Manager

C|DPO Certified Data Protection Officer

EDUCATION & SERVICE

Harvard University · Cybersecurity Leadership

Institute of Directors · Chartered Director

Royal Air Force · Avionics & Secure Communications

Clearance · UK SC and Metropolitan Police MPVV previously held, both now lapsed

RECOGNITION

UK CISO of the Year 2020

UK Cyber Security Hall of Fame Inductee

Global C|CISO of the Year Nominated, Finalist

Cyber Book of the Year The National Cyber Awards

AI GOVERNANCE IN PRACTICE

AI risk, assessed with the discipline investors expect of financial diligence.

Co-Founder and Executive Director of the Cybersecurity & AI Governance Initiative (CAGI), a global not-for-profit convening Board-level audiences on emerging cyber and AI risk.

CAGI
CYBERSECURITY & AI GOVERNANCE INITIATIVE

EU AI ACT READINESS · ISO/IEC 42001 · NIST AI RMF · THECAGI.COM

CONTACT

Available worldwide for cyber due diligence, technology risk and AI governance mandates, engaged directly or through advisory and risk consulting firms. Remote or on site by agreement.

Typical turnaround: red flag screen in under 30 days, confirmatory diligence dependent on brief, scale and scope typically in 12 weeks.

Fractional, interim or non-executive · retained, day rate or fixed scope · Asia, Europe and the Middle East.

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